

THE DATA

- Publicly traded companies
 - Total revenue
 - Annual growth in earnings per share
 - Annual revenue growth
 - One-year total return
- Analysis of each company board composition



Houston's leading companies



- Westlake Chemical Corp.
- **CVR Refining**
- **CVR Energy**
- **Cheniere Energy Partners**
- Phillips 66
- **EOG Resources** 6
- CenterPoint Energy
- Par Pacific Holdings 8
- Sterling Construction Co.
- Occidental Petroleum Corp.
- WildHorse Resource Dev.Corp.
- Cabot Oil & Gas Corp.
- Noble Midstream Partners
- LGI Homes 14
- LyondellBasell Industries
- Huntsman Corp.
- Black Stone Minerals 17
- 18 **KBR**
- Quanta Services
- Service Corp. International
- **Newpark Resources**
- Waste Management
- **Applied Optoelectronics**
- **Enterprise Products Partners**
- Insperity 25
- 26 Patterson-UTI Energy
- Plains All American Pipeline
- Nexeo Solutions
- Green BanCorp.
- 30 McDermott International
- Kirby Corp.
- Ultra Petroleum Corp.
- American National Insurance Co.
- PrimeEnergy Corp.
- Sysco Corp.
- Crown Castle International Corp.
- 37 Conn's
- 38 MRC Global
- W&T Offshore
- 40 Southwestern Energy Co
- Kraton Corp.
- 42 Oasis Petroleum
- Quanex Building Products Corp.
- 44 Summit Midstream Partners
- Westlake Chemical Partners
- 46 Hi-Crush Partners

- Apache Corp.
- 48 Phillips 66 Partners
- NCI Building Systems
- Western Gas Equity Partners
- Newfield Exploration Co.
- 52 Group 1 Automotive
- RCI Hospitality Holdings
- Carrizo Oil & Gas
- Comfort Systems USA
- Helix Energy Solutions Group
- Spark Energy 57
- Western Gas Partners
- Oceaneering International
- 60 Diamond Offshore Drilling
- Main Street Capital Corp.
- **Enbridge Energy Partners**
- Sharps Compliance Corp.
- 64 Kinder Morgan
- **Buckeye Partners**
- 66 DXP Enterprises
- Whitestone REIT
- Weingarten Realty lestors
- Smart Sand
- 70 Archrock
- Stewart Information Services Corp.
- Camden Property Trust
- Genesis Energy
- Trecora Resources
- Carriage Services
- Shell Midstream Partners
- **Prosperity Bancshares**
- Orion Group Holdings
- Allegiance Bancshares
- 80 Halcon Resources Corp.
- Stellus Capital Iestment Corp.
- Boardwalk Pipeline Partners
- Evolution Petroleum Corp.
- Spectra Energy Partners
- 85 TC PipeLines
- 86 SilverBow Resources
- Penn Virginia Corp.
- Rowan Companies plc
- Natural Resource Partners
- 90 USD Partners
- Francescas Holdings Corp.

SOURCE: S&P Global Market Intelligence

WHERE WE START

HISPANICS IN BOARDS



8%



13 out of 801

Only 13 out of 801, that is 2% of board members are
Hispanic
4 Female / 9 Male

7 out of 91

Only 7 out of 91, that is, 8% companies have a publicly available diversity statement

13 out of 97

Hispanics represent 13% of members among boards that have Hispanic representation.



14 YEARS AVERAGE



SERVICE ORIENTED
(REAL ESTATE & BANKING)







DIVERSITY

WHY IT MATTERS?

- Reflects the demographic composition of the Country and consumer base
- Different backgrounds,
 different perspectives, better
 outcomes
- 3. Proactive not reactive to change





THE PRESENT AND

MULTICULTURAL ECONOMY



2044

Minorities will comprise more than 50% of the population



CONSUMER BASE

Multicultural consumers
with a \$.3.2 trillion
purchasing power



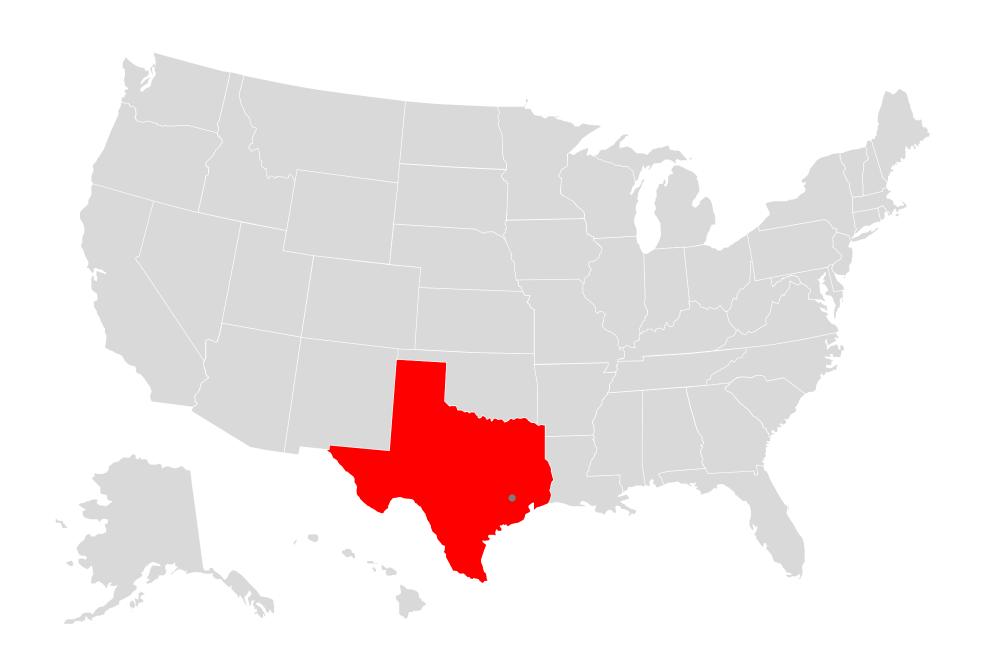
ONLINE

Hispanics 18 and older are 9% more likely to own a smartphone



OPPORTUNITIES

2022



LARGEST DEMOGRAPHIC GROUP

By 2022, Latinos will become the largest demographic group in Texas.

HISPANIC PURCHASING POWER

By 2022 buying power in Texas will grow from \$284.4 million in 2017 to \$366.7 million, In Houston by 2022 Hispanic buying power will increase by 40% from 54 billion to \$80 billion,

SPANISH AS A BUISINESS TOOL

More than 30% of the population in the State speak Spanish at home and Hispanics are more likely to start a business than other demographic groups



WHAT NEEDS TO BE DONE

CALL TO ACTION



EDUCATION

- From K-to-U
- Globalization is here if it is not us someone else will



ORGANIZATION

- Your chamber of Commerce (HHCC)
- Professional Organizations



PARTICIPATION

From the PTA to local,
 State and Federal elections



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