



**PORT HOUSTON™**

# OPPORTUNITY U

## PROGRAM OVERVIEW

Opportunity U is a comprehensive training program designed to help build the capacity of local S/MWBE vendors and position their businesses to better compete for and participate in Port Houston procurements, compete for prime contracts, and leverage other opportunities outside of Port Houston.

### Eligibility Requirements

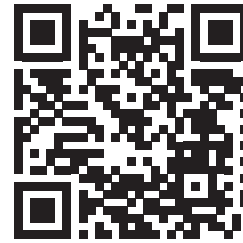
Applicant must be the primary owner or co-owner and key decision maker of a business that meets the following criteria:

- S/MWBE certified and enrolled with Port Houston
- Currently in business for a minimum of 2 years
- Possess the potential and desire to grow and do business with Port Houston
- Commit to attend 9 of 10 sessions

### Application Process

To be considered for the Opportunity U program, interested business owners must submit a completed application. Spots are limited based upon approval of application and meeting requirements.

[www.PortHouston.com/Opportunity](http://www.PortHouston.com/Opportunity)



**Scan QR Code  
to apply up  
online!**

### Session Schedule

Opportunity U will be held in person Thursdays from 1:30PM-4:30PM in room 904 or 905 at the University of Houston Small Business Development Center facilities located at 1455 West Loop South, Suite 900.

**Cohort V will focus on upcoming Construction Projects for Port Houston.**

#### Week 1

INTRO TO THE FUNDAMENTALS OF BUSINESS  
**MARCH 21, 2024**

Building Financial Capacity

#### Week 4

PROCUREMENT 101  
**APRIL 18, 2024**

Pricing your project/Contractual Due Diligence

#### Week 7

PROCUREMENT 101  
**MAY 9, 2024**

Port Houston Procurement Team

#### Week 2

INTRO TO THE FUNDAMENTALS OF BUSINESS  
**MARCH 28, 2024**

Safety and Risk Management /  
SBA Bonding and Surety

#### Week 5

PROCUREMENT 101  
**APRIL 25, 2024**

Responding to Port Houston Solicitations

#### Week 8

NAVIGATING PORT HOUSTON DEPARTMENTS  
**MAY 16, 2024**

Maintenance & Environmental Affairs  
Legal & Operations

#### Week 3

INTRO TO THE FUNDAMENTALS OF BUSINESS  
**APRIL 11TH, 2024**

Capability Statement Workshop

#### Week 6

PROCUREMENT 101  
**MAY 2, 2024**

Project and Construction Management –  
Panel Discussion

#### Week 9

BAYPORT FACILITY TOUR  
**MAY 23, 2024**

#### Week 10

COHORT V GRADUATION  
**MAY 30, 2024**

